# AUSTCHAM MACAU ATA GLANCE austcham.mo









**Meet The New Boards** 

MORE

#### MEET THE NEW BOARD OF DIRECTORS

















**POWER HOUR 19** 



**Wednesday 23 February** 

Is There Still a Place for Australian Wine in China?

Eddie McDougall

MORE

#### POWER HOUR 20



**Wednesday 27 April Macau Gaming Law Reform Key Changes** 

André Santos Raquel

WHY JOIN?

MORE

#### **AUSTCHAM CORNER**



Aussie, Aussie, Aussie 2022

by Sir Billy Chan

MORE

#### **GBA SERIES** BY MACAU BUSINESS



**Wealth Management Connect Scheme in** the Greater Bay Area

MORE

#### **SPECIAL**



## **Monday 25 April**

5:40am-06:30am **Old Taipa Houses Amphiteatre** 

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## POWER HOURS MONTHLY ON 4<sup>TH</sup> WEDNESDAYS

# **BECOME A MEMBER**

**Calendar year memberships** 

Individual

MOP\$1.500

**SME** 

2 representatives MOP\$2,000

Corporate 5 representatives MOP\$5,000

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## MACAU: WHAT'S ON

32nd Macao Art Festival 29 April – 2 June 2022

Light Up Macao Drone Gala 2022 - 1, 2, 7, & 8 May 2022

2022 Macao International Dragon Boat Races - 29 May and 3 June 2022

MORE

## CONTACT US



For enquiries contact our Secretary Sharon Warren +853 6266 3714 secretary@austcham.mo

#### From the Chairs of AustCham Macau

Dear Members and Friends of AustCham Macau

On last Wednesday (30 March 2022), AustCham Macau held the 6<sup>th</sup> General Assembly Meeting at St. Regis Macao. Amongst the usual agenda items including the approval of 2021 financial results and 2022 plan and budget, an election was held for 2022 – 2023 members of all three governing bodies, namely the Board of General Assembly, the Board of Directors, and Supervisory Board.

My connection with AustCham dated back to 2015 when I met with some of AustCham Macau's founding members at Aristocrat Macau Office. Initially, a committee called "Macau Business Network" was formed under "AustCham HK & Macau", which the key roles were to plan and host events in Macau. We had some great events that were specific for the Macau market, and you could imagine how good they were especially without COVID-19.

One day, we realized that the Macau market was big enough for a standalone AustCham Macau and we started our discussion and subsequently the planning and application for a formal registration of AustCham Macau.

I won't say the process was very difficult, but we all knew that it was a very important matter that everything must be done properly with care, and I could still remember how many rounds of discussions I had with my fellow colleagues and the lawyer. If I did not remember wrong, it took more than 1 year before we were ready to lodge the application form and after 1 or 2 rounds responding to comments from the regulator, AustCham Macau was formally registered in Macau with our Articles of Association gazetted in June 2018, with founding members being Andrew Scott, Liviano Lacchia, Michael Usher, Michael Keen and myself. I would like to specially mention and express my appreciation to Late Martin Darveniza and Vincent Kelly for all their efforts and support on the establishment of AustCham Macau.

I enjoy every single moment with AustCham Macau since 2015, not only because the great events we held, but more on the friendships with fellow colleagues. I have learnt a lot and I am still learning from them every day. We work hard together; we plan our events properly and we review the results so that we can do better the next time. It is so much fun to be part of AustCham Macau.

For members who were unable to attend the 6<sup>th</sup> General Assembly meeting, I would like to announce that members of all three governing bodies were elected, and we have a team of individuals who are passionate and willing to give whatever they have for providing better values to our members and stakeholders.

Please join me to congratulate Janet McNab who is our new Chair of the Board of Directors, with Vice-Chairs being Dr Billy Chan and Liviano Lacchia, who they are supported by fellow directors namely Eddie McDougall, Lloyd Robson, Sharon Warren, Stephen Berry and Vincent Leat.

Also, I would like to thank Catherine White and Sean McCreery for taking up the role as Vice-Chairs of the Board of General Assembly, and Luis Pinto being the Chair of Supervisory Board supported by Jessie Lam and Michael Keen.

My new roles with AustCham Macau are the Chair of the Board of General Assembly and Treasurer, and I will provide all my support to Janet McNab who she will drive AustCham Macau reaching new highs in the coming two years.

Kind Regards

Patrick Liu
Chair of the Board of General Assembly



澳門澳洲商會

#### From the Chair of the Board of Directors

Dear AustCham Members and friends

Firstly, I would like to thank the Board for their support of me in the new role of Chair. I am very excited about our future. I joined AustCham in 2019 and have thoroughly enjoyed being part of the team and in growing our Chamber. We will be updating you in our future newsletters on events that are coming up but two highlights from me, **Anzac Day memorial Service on the 25th April**. It is always such a beautiful morning. In addition, on the 2nd June, we will be joining with BritCham and CanCham to celebrate The Queen's Jubilee Celebration so please **SAVE THE DATE**. More to come on our Power Hours and other events as the weeks roll on.

Finally, I would like to that Patrick Liu for everything he has done for the Chamber and for being a pioneer in bringing AustCham to Macau.

I look forward to meeting and seeing you all at our future Events.

Cheers

Janet

Chair of the Board of Directors



澳門澳洲商會

#### Janet McNab (Chair)



Janet McNab is the Multi-Property Vice President of the 4001-room Sheraton Grand Macao, the largest hotel in Marriott International's global property portfolio, and The St. Regis Macao. Born to Italian immigrants in Brisbane, Janet has more than 30 years experience in hotels management, encompassing sales, marketing and property management

roles. Since beginning her career in her hometown, Janet has spent almost 20 years across Asia at properties throughout Mainland China, Indonesia, Malaysia, Thailand, and since 2015, Macao. A variety of property-based and regional leadership roles has seen Janet lead openings of key hotels in new markets, implement highly successful sales and marketing strategies, and a record of achieving best-practice efficiency on-property.

#### Dr Billy Chan (Vice-Chair)

Billy Chan is the Director of the Center for Education in Medical Simulation at Macau University of Science and Technology. He is also the Vice Chairman of the Advisory Board at the Macau Healthcare Promotion and Management Association, a Standing Committee Member of the International Trauma Rescue and Treatment Association in



Beijing, Honorary Consultant for Peking University Peoples Hospital, Executive Council Member of the World Association of Chinese Doctors, Honorary Member of the Brazilian Medical Association, and Co-Founder of Sino-Luso International Medical Forum, promoting healthcare education and skills training between Macau SAR and Portuguese speaking countries. Billy is the Chairman of the Board of the Sino-Phil Asia International Peace Awards Foundation and the Knight Commander of the Order of the Knights of Rizal.

#### Liviano Lacchia (Vice-Chair)



Liviano Lacchia is a senior leader of Human Resources at Galaxy Entertainment Group (GEG). Liviano commenced his relationship with Macau in 2005/2006 and moved full time to Macau in early 2008 and calls Macau home. He arrived in Hong Kong some 20 years ago and has worked throughout the Asia Pacific region. Liviano has over 20 years of solid

experience in human resources management, setting up large scale recruitment shared services operations, outsourcing and consulting as well as business development. His experience spans front line as well as back office operations in building operations across Asia Pacific. Prior to joining GEG, Liviano was the Regional Director of Recruitment at Melco Crown Entertainment, Director of Managed Services Talent2 Asia, Principal Business Development Headstrong and with Sybase Asia Pacific.

#### Patrick Liu (Treasurer)

Patrick is Head of Internal Audit of Banco Comercial de Macau (established 1974), one of the leading banks incorporated in Macau. Prior joining BCM, he was Director of EY and Senior Manager of KPMG from 2005 to 2018, and gained extensive knowledge and experience in auditing, accounting and taxation. He is a Fellow Member of CPA Australia and



President of the Supervisory Board of The Taxation Association of Macau. His connection with Australia began when he lived in Melbourne from 1996 to 2004, where he completed high school and University and learnt many great things about Australia. Since returning to Macau, he has continued his connection with Australia by providing business advice to Australian individuals and corporate entities with interests in Macau. Patrick actively participated in the establishment of the AustCham Macau Chapter.

#### **Sharon Warren (Secretary)**



Before relocating to Macau in 2016 Sharon was the National Project Leader and Facilitator for the Australian Federal Government's "Working Safe = Living Safe" mentoring project. This was the follow on from the Mentoring Australian Apprentices Project that Sharon facilitated in Western Australia and the Northern Territory. Both projects involved

providing support and training to workplace mentors which in turn enabled them to support their workplace apprentices and trainees and to improve retention and completion of their qualifications. Prior to this, Sharon was Training and Development Manager for the Registered Training Organisation 'CTIA' and the Watermark Hotel Group. After many years in the Hospitality and Training arenas Sharon now provides consulting services to various organisations in Australia.

#### **Eddie McDougall (Director)**

Eddie McDougall is the Founder and Group CEO of The Flying Winemaker. He is an entrepreneur experienced in managing companies in Australia, New Zealand, Hong Kong, China, and Macau. At present, Eddie holds board positions in wine, media and hospitality companies, international trade



associations, and sport's governing bodies. Eddie completed a Bachelor of International Business from Griffith University, Brisbane, and a Post Graduate Diploma of Wine Technology and Viticulture from the University of Melbourne. With a winemaking career spanning over two decades, Eddie has produced wines with some of the most influential wineries in the world. A generous contributor to the wine industry, Eddie is regularly invited to speak at technical conferences and judge at international wine competitions. Outside of winemaking, he has produced and hosted several television programs for ABC Australia, Discovery Channel and Netflix.

#### Lloyd Robson (Director)



Lloyd is the current General Manager for Aristocrat Technologies within APAC. Aristocrat is a global market leading gaming company with its Asian operations headquarter in Macau along with their manufacturing facility. Prior to his move to Macau, Lloyd was a sales manager in Australia for Aristocrat. Lloyd is passionate about the

development and connection of both the Macau community and Australian business. Lloyd recently completed his MBA at UNSW in Australia.

#### Stephen Berry (Director)

Stephen Berry is the Chief Executive Officer of DDE Technology, a cybersecurity services and advisory company that works with clients in Macau and around the world to protect critical public infrastructure and operations. Stephen has held business development and leadership roles in the IT industry for over 30 years. He first came to Macau in 2006 in



the role of Technology Director for the City of Dreams casino and resort during its construction. Stephen is a guest lecturer on a range of leadership topics with various university MBA programs including the University of Saint Joseph in Macau.

#### Vincent Leat (Director)



Vince is currently the Vice President of Loyalty Marketing and CRM at Grand Lisboa Palace, Macau's newest integrated resort. Vince has extensive experience in data, analytics and CRM and has consulted to many of Asia's biggest brands whilst working for IBM, Teradata, Think Big Analytics, Accenture and Alphazetta. Over the past 22 years he has lived and worked in Hong Kong, Singapore, Shanghai and now

Macau.

#### Power Hour 19

AustCham Macau's very popular "Power Hour" for 2022 began in February with Eddie McDougall the Founder & CEO' of the "The Flying Winemaker"

Eddie gave the over 40 attendees a very interesting talk on his background, the business model of "The Flyer Winemaker" and of course, answered The BIG Question: Is there still a place for Australian wine in China? Which was a resounding Yes!

After this informative session completed, we moved to the St Regis bar to enjoy a glass or two of the fine red wine from "The Flyer Winemaker" collection.





#### Power Hour 20



#### **AustCham Corner**

## Aussie, Aussie, Aussie 2022 by Sir Billy Chan

Australia Day is an important AustCham yearly event that celebrates all that is good about our beautiful country. It allows us to reflect on the long journey that took us to get to where we are today as a nation.

Here in Macau, the Covid pandemic has highlighted the fact that local Aussies and other expat communities and businesses that have strong connections with Australia needed to act as one. Our Aussie Day BBQ was a sell-out event. It was well received by expats, local families and many business leaders.

We shared great outdoor BBQ dining whilst sipping Aussie "Little Creatures" beer from Fremantle with our lovely backdrop being the masterpiece Morpheus by the late Zaha Hadid, a world-renowned architect. It was an exposed exoskeleton mesh structure with surrounding palm trees—and ourselves of course.

Everybody had a delightful time mingling and enjoying the wonderful program featuring local Aussie artists and musicians. To open the event, I sang Bruce Woodley's 'I am Australian' with my handmade Maton guitar. This tune is often sung during Australia Day back home. The true meaning of the lyrics have us embrace the diversity of our Australian society.

Meanwhile, I was watching ABC News on my cable channel while I was enjoying my cuppa in the morning. I was so happy to see that both of the Australian and Aboriginal flags were flying on top of the Sydney Harbour Bridge symbolising our harmonious nation from the oldest unceasing culture of our First Australians to the 49% of Australians who were in fact born overseas.

However, many were out protesting where thousands of indigenous folks across Australia came together on Australia Day for smoke ceremonies, dance and marches in the streets.

The Australian of the Year Awards is a perfect setting for the recognition of the outstanding achievements of some of our amazing Aussies as part of the celebration program on Australia Day. This year, I am particularly delighted to see the Australian of the year award go to Mr Dylan Alcott, winner of the gold medal at the Paralympic Games in wheelchair tennis and the first male in history winning the Golden Slam in tennis. Dylan is a true-blue example of Aussie spirit that inspires many.

Dr Daniel Nour founder of Street Side Medics won the Young Australian of the year. Daniel's not-for-profit mobile medical service is inspiring. It helps people experiencing homelessness by motivating volunteers treating more than 300 patients suffering diabetes, thyroid disorders, hepatitis, HIV, coronary disease and cancer.

The Senior Australian of the Year goes to Ms Val Dempsey, a cadet volunteer for more than 50 years. Val dedicated her whole life to St John Ambulance. She is now the longest serving volunteer in the ACT. My late dad always said volunteering is really love in motion, and there is much to learn from amazing people like Val and Daniel.

What impresses me the most of this year's winner of Local Hero 2022 is a reformed alcoholic, Shanna Whan. Shanna told her story of how alcohol addiction almost robbed her of her life in 2015. She began as a volunteer worker to help others locally from which this then grew into a grassroots charity foundation named *Sober in the Country* which has now become one of the biggest outreach and peer support programs in Australia. Shanna has appeared on multiple major national press, TV and media platforms in rural Australia. Her successful charity campaign that it is always "OK to say no" to booze lets countless people living in regional Australia to take a hard look at their addiction thanks to the effort of Ms Shanna Whan, our local hero 2022 winner.

Here in Macau, a few good mates spoke to me over a few beers during our Aussie Day Barbecue event. They asked me what exactly Australia Day means to me personally. My response is this: our celebrations in Macau provide a great opportunity for the Chinese, Macanese and Expat communities to reflect upon the challenges of the past years. More importantly, we need to respect the contributions of many Australian citizens who live and work here in Macau and the surrounding region. They responded at a time of need (like a few years ago during the bushfires) to celebrate being together as one big family and being Aussies.

# **GBA Series by Macau Business**

#### **Wealth Management**

The Cross-boundary Wealth Management Connect Pilot Scheme in the Guangdong-Hong Kong-Macau Greater Bay Area (GBA) was launched on a trial basis in September 2021.

The scheme allows Hong Kong and Macau residents to invest in onshore Chinese investment products through banks in the Greater Bay Area, while residents of nine cities in Guangdong province can invest in Hong Kong and Macau wealth products through local lenders.

Under the scheme, Macau residents can open a funds transfer account for Northbound Transactions with the approved local banks and an RMB investment account with cooperating banks in Mainland China of these Macau banks in order to purchase products low to medium risk financials marketed by Mainland banks, such as fixed income public offering financial products, bonds, as well as public offering securities investment funds.

At the same time, Mainland Chinese residents can open an investment account for Southbound Transactions, through the testimony of the cooperating banks in Mainland China, in the form of an agency, or in person at the banks of Macau.

In Macau the number of local banks authorized to join the scheme increased to nine in February with OCBC Wing Hang Bank joining Bank of China, Macau Branch; Bank of Communications; China Guangfa Bank Co Ltd Macau Branch; CMB Wing Lung Bank; Industrial and Commercial Bank of China (Macau); Luso International Banking and Tai Fung Bank.

A report by the Monetary Authority of Macao (AMCM) indicates that until December 31 of last year, more than 11,300 Macau and Mainland China residents took part in the scheme. Also according to AMCM, In the first two months of 2022, 13 per cent of transactions were carried out in the cooperation zone in Hengqin.

#### GBA Roundup - Five Takeaways

- The annual regional Gross Domestic Product (GDP) of the Guangdong-Macao In-Depth Cooperation Zone in Hengqin went up by 8.5 per cent year-on-year to RMB45.4 billion (MOP57.2 billion/US\$7.15 billion) in 2021, city authorities indicated.
  - https://www.macaubusiness.com/hengqingdp-reaches-rmb45-4-bln-in-2021/
- 2. New airline carrier Greater Bay Airlines (GBA) announced today (Monday) to have been granted a licence by the Hong Kong Air Transport Licensing Authority (ATLA) to operate scheduled air services between Hong Kong and 104 routes covering mainland China, Taiwan, Japan, South Korea and destinations in the Asia Pacific region.
  - https://www.macaubusiness.com/greater-bay-airlines-receives-crucial-license-from-hk-authorities-to-start-operations/
- 3. Guangdong authorities said they will make all-out efforts in 2022 to advance the development of Hengqin and Qianhai cooperation zones, improve working mechanisms and policy systems, and give new reform and opening-up edges to the Guangdong-Hong Kong-Macao Greater Bay Area (GBA).

  https://www.macaubusiness.com/gd-sets-plans-for-gba-development-in-2022
  - https://www.macaubusiness.com/gd-sets-plans-for-gba-development-in-2022-focusing-on-hengqin-and-qianhai/
- 4. By 2025 a cross-border system allowing Macau residents to handle public services in Zhuhai without crossing the border will be available for all public services in the neighbouring city, according to the 14th Five-Year Plan for the Reform and Construction of Zhuhai's Digital Government Service.
  - https://www.macaubusiness.com/cross-border-digital-system-available-for-all-zhuhai-public-services-by-2025/
- 5. The Guangdong Provincial Tax Administration indicated all tax services can be handled online at Hengqin, with online services provided to Macau and Hong Kong residents for all cross-border RMB tax payments, social security payments, and tax refunds.
  - https://www.macaubusiness.com/online-cross-border-rmb-tax-services-available-for-macau-residents/



Monday 25 April 2022 5:40am to 6:30am

Old Taipa Houses Amphitheatre

Light refreshments will be served at the Amphitheatre immediately after the service

BYO coffee cup, mug and/or hip flask if possible

LIVE Facebook webcast

Event: 32<sup>nd</sup> Macao Art Festival
When: 29 April – 2 June 2022
Where: Multiple locations

Where: Multiple locations

Details: <a href="www.icm.gov.mo/fam/32/en/">www.icm.gov.mo/fam/32/en/</a>

Event: Light Up Macao Drone Gala 2022

When: 1, 2, 7, & 8 May 2022

Where: Nam Van Lake

Details: <a href="www.macaotourism.gov.mo/zh-hant/events/calendar">www.macaotourism.gov.mo/zh-hant/events/calendar</a>

Event: 2022 Macao International Dragon Boat Races

When: 29 May and 3 June 2022

Where: Nam Van Lake Nautical Center

Details: <a href="https://www.macaodragonboat.com/en/sites/dragonboat.com/en/s



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