

MAY 2022

# AUSTCHAM MACAU AT A GLANCE

austcham.mo



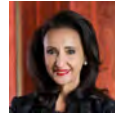
## MESSAGE FROM THE CHAIRLADY



Meet the Board of General Assembly and Supervisory Board

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## MEET THE BOARD OF DIRECTORS



Janet McNab



Billy Chan



Liviano Lacchia



Patrick Liu



Sharon Warren



Eddie McDougall



Lloyd Robson



Stephen Berry



Vincent Leat

## POWER HOUR 19



Wednesday 27 April

Macau Gaming Law Reform Key Changes

André Santos Raquel

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## POWER HOUR 20



Wednesday 25 May

BCM x AustCham Macau – Investment Luncheon Seminar

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## AUSTCHAM CORNER



Dawn ANZAC Chorus at Old Taipa House Amphitheatre

by Sir Billy Chan

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## GBA SERIES BY MACAU BUSINESS



Greater Bay Area surpasses 12 trillion yuan GDP mark in 2021

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## MARKETPLACE



AustCham Macau Marketplace

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POWER HOURS MONTHLY ON 4<sup>TH</sup> WEDNESDAYS

## BECOME A MEMBER

### WHY JOIN?

### Calendar year memberships

Individual		MOP\$1,500
SME	2 representatives	MOP\$2,000
Corporate	5 representatives	MOP\$5,000

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## MACAU: WHAT'S ON

32<sup>nd</sup> Macao Art Festival 29 April – 2 June 2022

Light Up Macao Drone Gala 2022 - 1, 2, 7, & 8 May 2022

2022 Macao International Dragon Boat Races - 29 May and 3 June 2022

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## CONTACT US



For enquiries contact our Secretary  
Sharon Warren  
+853 6266 3714  
secretary@austcham.mo

## From the Chairlady of AustCham Macau

Dear Members and Friends,

As I write with the May Holidays looming I am pleased to say that we are seeing a small uptick of business over these holidays and sincerely hope that it is the sea change we are all wishing and looking forward to. It has been a rocky start to 2022 and I am always grateful for the wonderful community we have here in Macau.

On the home front, we are watching the debates and politics of our own Federal election which is always interesting to see unfold. Whilst this is going on, Australia is re-opening its doors to travel, business and trying to get life back to some sort of normality and trying to live with COVID. I hope for all of us that this year will be the year of being able to reconnect and give our families a big hug in person. Thankfully we have had technology to help us through.

Our new Board was voted in on the 30th March. Many of our existing hard-working Board have stayed on and due to some departures, we have welcomed new Board Members. Our first Board Meeting was a full house and was dynamic and full of energy and great ideas. My sincere thanks go to existing and new Board members for giving up their time and supporting our Chamber objectives.

Our Anzac Day Service didn't disappoint and was well supported not only in person but on line by many and always reminds me of how lucky I am to be Australian.

We have some exciting events coming up in May. On the 25th May we join with BCM to co-host our Power Hour BCM and AustCham Macau Investment Luncheon Seminar Economic Outlook and updates for investors in Macau. There will be two speakers, Dr Calvin Tinlop Chui Lawyer, Partner of Rato Ling Lei and Cortes who will talk about the latest development of Macau Taxation and Mr Gary Wan, Senior Economist of Dah Sing Bank HK who will talk about Living in a world of rising rates, geopolitical crisis and enduring COVID.

On the 28th May, AustCham will be hosting its first Wine Dinner "The Best of Australia – Australian Wine and Food Legends". This event is an exclusive event with limited seats where you will be able to sample a great array of our Legendary wines beautifully narrated by our own Board Director Mr. Eddie McDougall from The Flying Winemaker.

As we move into June, we join with BritCham and CanCham to jointly celebrate the Queens Jubilee on Thursday, 2nd June in the Turfan room at The Londoner. We have arranged a direct link so we will be able to see all the activities and celebrations whilst enjoying each other's company.

Please look out on our Facebook page as we will be loading these events shortly and as always, we also send the information via email.

You will see our Newsletter has now taken a new look and I would encourage you to reach out should you wish to advertise your business so we can share to our database and also on our Facebook. For any enquiries, please do not hesitate to reach out to Sharon Warren, our Secretary and Board Director and she can help you.

As I have recently taken on the position of Chairlady of the Chamber, I would like to invite you to please give me any feedback on how we, as a Chamber can deliver to your expectations and I invite you to drop me a line with any comments you have.

On that note, I wish you a great month ahead and look forward to seeing you at one of our future events.

Warm regards,

Janet McNab  
Chairlady  
Australian Chamber of Commerce



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## Meet the Board of General Assembly

**Patrick Liu (Chair, also the Treasurer)**

**Sharon Warren (Secretary, also the Secretary of the Board of Directors)**

**Catherine White (Vice-Chair)**



Catherine's career began as a primary school teacher, but veered into hotels when she took a part time job as a banquet waiter. After working for Hyatt Hotels & Resorts in various roles that included managing sales/business development teams, as well as implementing and training sales systems, she arrived in Macau in 2010. Catherine is currently Executive Director of Sales Operations at Sands China Ltd. Based in The Venetian Macao, Catherine and the sales team are responsible for filling Sands China's properties with wholesale, conference and exhibition groups and events. Catherine has been involved with AustCham Macau for the past few years and looks forward to meeting many more members and friends over the coming years.

**Sean McCreery (Vice-Chair)**

Sean McCreery is Senior Vice President of Resort Operations in Sands China Ltd. ("SCL") and a member of the Company's Executive Committee since August 2019. He joined SCL as Senior Vice President, Table Games in October 2015 after serving in Las Vegas Sands ("LVS") as Senior Vice President, Casino Operations from December 2013. Serving as the face of the Sands China Integrated Resort Senior Management, Sean is responsible for providing leadership and oversight of overall strategic direction of Sands China Integrated Resort Operations and related Departments. He leads special projects involving operations and ensures good bench-strength in each function through talent development and succession planning. Originally from Australia, Sean graduated with a Bachelor's degree with honors in Economics and Politics from The Flinders University of South Australia.



## Meet the Supervisory Board

### Luís Pinto (Chair)



Luís is a lawyer practicing in Macau with Jorge Neto Valente, Lawyers and Notaries, one of the leading local law firms, since 2003. Before graduating in law from the University of Macau in 2000 and starting his legal practice, Luís was the librarian of the High Court of Macau and, after 19 December 1999, of the Court of Second Instance and the Court of Last Instance. His practice includes banking and insurance, both from a business as well as a compliance and regulatory perspective, mergers and acquisitions, aviation, telecommunications, commercial contracts, conveyancing, corporate law, civil and administrative litigation, and employment. Luís is a licensed notary and an arbitrator registered in the Macau Lawyers Association and in the Zhuhai Court of International Arbitration. He also has an MBA degree from the University of Macau.

### Jessie Lam (Member)

Jessie is a Certified Public Accountant registered in Macau. Before joining Macau Jockey Club as Director of Finance, she worked for KPMG Macau for 6 years providing audit and tax services to clients of various industries. She is also the Vice President of Macau Tourism and Cultural Creativity Research Association, Director of Macao Association of Young Employees in the Gaming Industry and a member of Macau Society of Certified Public Accountants.



### Michael Keen (Member)



Michael Keen moved to Macau in early 2007 to pursue a career in the wine industry after leaving his home town of Adelaide at a young age. After graduating from the University of Adelaide, Michael held various sales positions before embarking on his overseas journey and helping to establish Summergate Fine Wines in Macau. It wasn't long before another opportunity came knocking and together with a business partner, Fine Beverages Limited was born, where he worked as the Director of Sales & Marketing for close to nine years. He recently made the switch into gaming manufacturing as the global Vice President of Sales for China TradeRite Products. Michael is keen to use his international relations and business development skills to grow AustCham Macau into a healthy Chamber.

## Power Hour 20

Our April Power Hour with André Santos Raquel from JNV Lawyers, gave us an excellent and informative insight into the Macau Gaming Law reforms. Some of the key changes explained and discussed included timelines, definitions of management companies, gaming promotion to name just a few.

We look forward to having André back to discuss and enlighten further as this important process continues.



MACAU



## Power Hour 21

### BCM x AustCham Macau – Investment Luncheon Seminar



# BCM x AUSTCHAM MACAU Investment Luncheon Seminar

Economic outlook and updates for investors in Macau

<b>DATE</b>	Wednesday, 25 May
<b>VENUE</b>	Astor Ballroom, The St. Regis Macao
<b>RUNDOWN</b>	12:15 - 12:30PM Registration 12:30 - 2:30PM Lunch

#### TOPICS AND MAIN SPEAKERS

### Latest development of Macau taxation

Dr. Calvin Tinlop Chui  
Lawyer, Partner of Rato, Ling, Lei & Cortés



### Living in a world of rising rates, geopolitical crisis and enduring Covid

Mr. Gary Wan  
Senior Economist of Dah Sing Bank Hong Kong

**KINDLY RSVP  
BY 6 MAY TO**

Sharon Warren  
[secretary@ austcham.mo](mailto:secretary@ austcham.mo)

[austcham.mo](http://austcham.mo)



## **AustCham Corner**

### **Dawn ANZAC Chorus at Old Taipa House Amphitheatre**

**by Sir Billy Chan**

It was 5:15 am, just before the break of dawn. Without a soul in sight, we were enjoying the peace and tranquillity at the beautiful Old Taipa Village. We were walking on old cobblestone pavements towards the Old Lady of Carmel Chapel on the top of the hill overlooking the lake. This lovely area is truly a hidden gem of Macau.

AustCham members and friends were gathering to salute the Australia and New Zealand commemoration of troops lost in World War I and World War II, called 'ANZAC Day'. AustCham has been organising our pre-dawn ANZAC service for a few years now. The timing of the service is associated with the first landing on Gallipoli at dawn on 25th April 1915. It is important for our Australian and New Zealand communities to honour our fallen soldiers who served and sacrificed their lives.

It is sad to say, these losses of life also illustrate how human minds are not always together. War has changed our lives in terrible ways. Many are left with the scars of chaos, grieving because of constant human conflicts.

Despite this, we do not have a Cenotaph here in Macau. Instead, we lay wreaths at flag poles for members of veterans, ex-service personnel and many families. We pay tribute in solemn service.

This year, two amazing Australian high school students, Sienna and Caitlyn, laid our memorial wreaths and poppies. They read out beautiful ANZAC poems and the Ode together with our AustCham secretary Sharon Warren, and our New Zealand friend Elizabeth Lycette and Grant Bowie. The program was a meaningful blend of respecting the past and the lasting effects on us from war and conflict-- which is even happening in Europe today in 2022. Great changes globally have been made since the two World Wars. Boundaries seem well defined, but many brave souls are still defending our freedom abroad today.

"The Last Post" and the haunting melody of "Reveille" took on special meaning for our Trumpeter Dave this morning. The sound of the trumpet rippled over the misty lake, conjuring up images of a military disaster more than a 100 years ago. The



shared heritage of our two nations shows that ANZAC has always been the part of culture of Australians and New Zealanders. Both national anthems were sung beautifully at the Taipa amphitheatre by the lake along with the lovely sound of the morning birds chirping and tweeting – the ANZAC Dawn Chorus.

I shed the tears when Thomas Griffiths sang the last verse of “And the Band Played Waltzing Matilda”. This ballad is about a young Australian soldier who lost his legs during the cruel battle. The lyrics of painful imageries of the devastation at the beach of Gallipoli still resonate now as today despite many of the younger generation becoming apathetic to the veterans and their noble causes.

While we were enjoying a cuppa, passing around some ANZAC biscuits and Lamington cakes, we chatted with ex Sydney resident Stephen Berry, our trumpeter Dave and an Australian trained Australian Chinese doctor, Gabriel Li, we spoke about some of these forgotten heroes when they fought the war some more 90 years ago in Fromelles, France. More than 23,000 Australian soldiers’ bodies were never recovered. Mass graves that were later found are now covered with grass in a nearby potatoes farms and woods.

Today, as with in past years, we share stories that very few Aussies were ever told of the 46 Chinese Australian soldiers who died in Northern France and some in Gallipoli too. Many Chinese ‘diggers’ were buried with unmarked graves in the cemeteries of northern France. These details are often lost.

These amazing servicemen should get some recognition. They deserve to be named for building bridges with the mainstream of Australia today. If we look at what has been happening for the past 100 years about wars and human nature, we may never find the answers as to why we as a species tend to wage wars as a fact of life in our survival.

Humans are capable to fight and sometimes kill. We have the capacity to make war if our ideologies cannot find compromise or peace if we can generate consensus. This is why we must continue to listen to one another for pathways for peace.

## **GBA Series by Macau Business**

### **Greater Bay Area surpasses 12 trillion yuan GDP mark in 2021**

In 2021, the Guangdong-Hong Kong-Macao Greater Bay Area's GDP stood at 12.6 trillion RMB, an increase of 2.4 trillion RMB higher than that in 2017.

Now there are 25 enterprises in the GBA listed among the Fortune Global 500, growing by 8 compared to that in 2017. Besides, there are over 60,000 high-tech enterprises in Guangdong, mostly located within the Greater Bay Area, over 20,000 more than that in 2017.

This information is according to Zheng Renhao, director-general of Guangdong's Development and Reform Commission at a press conference about GBA's development and Shenzhen as a pilot demonstration area of socialism with Chinese characteristics.

In terms of technological innovation, 5 major science and technology infrastructures have been planned for the Greater Bay Area during the 14th Five-Year Plan period (2021-2025), ranking first in China. Now the GBA is home to 10 provincial laboratories and 20 laboratories jointly set up by the three regions.

The number of foreign talents in Guangdong accounts for 20% of the national total and the province's research and development personnel has exceeded 1.1 million.

### ***GBA Roundup – Five Takeaways***

1. Zhuhai Aviation City & Airport Group signed a comprehensive strategic cooperative partnership agreement with the Macau International Airport to bolster the integrated development of the aviation industry between Zhuhai and Macau.

<https://www.macaubusiness.com/zhuhai-macau-airports-team-for-integrated-aviation-development/>

2. The Guangdong Macau In-Depth Cooperation Zone in Hengqin is introducing an internship program targeting Macau's higher education students. The program is co-organized by the Guangdong Macau In-Depth Cooperation Zone in Hengqin and the Macau Labour Affairs Bureau.

<https://www.macaubusiness.com/hengqin-offers-500-internships-for-macau-higher-education-students/>

3. The number of overseas purchasers registered for the just-concluded 131st session of the China Import and Export Fair, also known as the Canton Fair, hit a record high of 536,000 from 228 countries and regions.

<https://www.macaubusiness.com/chinas-canton-fair-attracts-record-number-of-overseas-buyers-2/>

4. Europe-based Louis Dreyfus Company (LDC) and Chinese enterprises DONLINK Group and HAID Group kicked off the construction of an industrial food park in Guangzhou, the capital of south China's Guangdong Province.

<https://www.macaubusiness.com/chinese-european-companies-jointly-build-food-park-in-guangdong-3/>

5. The SAR government is researching the possibility to allow Macau Traditional Chinese Medicine (TCM) companies holding mainland drug marketing licenses, to open factories and produce in the Greater Bay Area.

<https://www.macaubusiness.com/govt-studying-possible-licensing-for-local-chinese-medicine-companies-to-produce-in-the-gba/>

**AustCham Macau Marketplace**

**From St. Regis Macao**



**THE BEST OF AUSTRALIA**

# *Australian Wine & Food Legends*

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**28th May, The Manor at The St. Regis Macao**

Beautifully narrated by

Mr. Eddie McDougall – The Flying Winemaker



**THE FLYING  
WINEMAKER**

- 4pm ● Australian Fine Wine Regions Unearthed
- 5pm ● Guided Tasting of Australia's Finest Producers
- 6pm ● Gourmet Menu & Discussion
  
- 9pm ● Closing

**MOP2,988+ per person**

12 fine wines & Gourmet Menu

RSVP – Sharon Warren [secretary@austcham.mo](mailto:secretary@austcham.mo)



THE BEST OF AUSTRALIA

# Australian Wine & Food Legends

- Wine List -

## SPARKLING

House of Arras Grand Vintage 2009

## WHITE

Grosset Polish Hill Riesling 2021

Leeuwin Estate Art Series Chardonnay 2016

Giaconda Estate Vineyard Beechworth Chardonnay 2019

## RED

Yarra Yering Dry Red Number 1 2016

Bindi Block 5 Pinot Noir 2019

Clonakilla Shiraz Viognier 2019

Cullen Diana Madeline 2019

E. McDougall & Co., Margaret River Cabernets 2016

Domaine A Cabernet Sauvignon 2011

Penfolds Grange Shiraz 2013

## SWEET

De Bortoli Noble One 2014



THE BEST OF AUSTRALIA

# Australian Wine & Food Legends

- Dinner Menu -

## **TASMANIAN SOUTHERN ROCK LOBSTER**

White asparagus, sea urchin, citrus dressing  
Yarra Valley smoked salmon pearl

## **AQUNA SUSTAINABLE MURRAY COD**

Iranian saffron, pearl barley risotto, pistachio and pea,  
Tasmanian black truffle foam

## **BLACKMOORE WAGYU BEEF MS9+**

Sirloin, caramelized celeriac, artichoke  
black cabbage, Tasmanian black truffle sauce

## **NEENISH TART**

Raspberry compote, vanilla custard enriched cream,  
chocolate short crust, white and dark chocolate ganache,  
berry ripple ice cream

## AustCham Macau Marketplace

### From Sheraton Grand Macao



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# EXCLUSIVE WINE SALE FOR AUSTCHAM MEMBERS AND FRIENDS

The Conservatory at Sheraton Grand Macao is excited to extend to you, a selection of wines by the bottle at a very special price exclusively for AustCham members and friends.

Stock is limited! Place your order today. You can enjoy a further 10% discount by ordering a mixed case of 6 or 12 bottles.

For the full list of wines and prices, please click here **[ORDER FORM](#)**

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SHERATON  
GRAND  
Macao

THE CONSERVATORY  
喜公館

Order form: <https://forms.gle/JD3u8WjnAzEUdbMQA>

## Macau: What's on

Event: 32<sup>nd</sup> Macao Art Festival  
When: 29 April – 2 June 2022  
Where: Multiple locations  
Details: [www.icm.gov.mo/fam/32/en/](http://www.icm.gov.mo/fam/32/en/)

Event: Light Up Macao Drone Gala 2022  
When: 3, 4, 7, & 8 May 2022  
Where: Nam Van Lake  
Details: [www.macaotourism.gov.mo/zh-hant/events/calendar](http://www.macaotourism.gov.mo/zh-hant/events/calendar)

Event: 2022 Macao International Dragon Boat Races  
When: 29 May and 3 June 2022  
Where: Nam Van Lake Nautical Center  
Details: [www.macaodragonboat.com/en/sites/dragonboat\\_sp/2022/id/621](http://www.macaodragonboat.com/en/sites/dragonboat_sp/2022/id/621)



AUSTCHAM  
MACAU

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## Meet the Board

### Janet McNab (Chair)



Janet McNab is the Multi-Property Vice President of the 4001-room Sheraton Grand Macao, the largest hotel in Marriott International's global property portfolio, and The St. Regis Macao. Born to Italian immigrants in Brisbane, Janet has more than 30 years experience in hotels management, encompassing sales, marketing and property management roles. Since beginning her career in her hometown, Janet has spent almost 20 years across Asia at properties throughout Mainland China, Indonesia, Malaysia, Thailand, and since 2015, Macao. A variety of property-based and regional leadership roles has seen Janet lead openings of key hotels in new markets, implement highly successful sales and marketing strategies, and a record of achieving best-practice efficiency on-property.

### Dr Billy Chan (Vice-Chair)

Billy Chan is the Director of the Center for Education in Medical Simulation at Macau University of Science and Technology. He is also the Vice Chairman of the Advisory Board at the Macau Healthcare Promotion and Management Association, a Standing Committee Member of the International Trauma Rescue and Treatment Association in Beijing, Honorary Consultant for Peking University Peoples Hospital, Executive Council Member of the World Association of Chinese Doctors, Honorary Member of the Brazilian Medical Association, and Co-Founder of Sino-Luso International Medical Forum, promoting healthcare education and skills training between Macau SAR and Portuguese speaking countries. Billy is the Chairman of the Board of the Sino-Phil Asia International Peace Awards Foundation and the Knight Commander of the Order of the Knights of Rizal.



### **Liviano Lacchia (Vice-Chair)**



Liviano Lacchia is a senior leader of Human Resources at Galaxy Entertainment Group (GEG). Liviano commenced his relationship with Macau in 2005/2006 and moved full time to Macau in early 2008 and calls Macau home. He arrived in Hong Kong some 20 years ago and has worked throughout the Asia Pacific region. Liviano has over 20 years of solid experience in human resources management, setting up large scale recruitment shared services operations, outsourcing and consulting as well as business development. His experience spans front line as well as back office operations in building operations across Asia Pacific. Prior to joining GEG, Liviano was the Regional Director of Recruitment at Melco Crown Entertainment, Director of Managed Services Talent2 Asia, Principal Business Development Headstrong and with Sybase Asia Pacific.

### **Patrick Liu (Treasurer)**

Patrick is Head of Internal Audit of Banco Comercial de Macau (established 1974), one of the leading banks incorporated in Macau. Prior joining BCM, he was Director of EY and Senior Manager of KPMG from 2005 to 2018, and gained extensive knowledge and experience in auditing, accounting and taxation. He is a Fellow Member of CPA Australia and



President of the Supervisory Board of The Taxation Association of Macau. His connection with Australia began when he lived in Melbourne from 1996 to 2004, where he completed high school and University and learnt many great things about Australia. Since returning to Macau, he has continued his connection with Australia by providing business advice to Australian individuals and corporate entities with interests in Macau. Patrick actively participated in the establishment of the AustCham Macau Chapter.

### **Sharon Warren (Secretary)**



Before relocating to Macau in 2016 Sharon was the National Project Leader and Facilitator for the Australian Federal Government's "Working Safe = Living Safe" mentoring project. This was the follow on from the Mentoring Australian Apprentices Project that Sharon facilitated in Western Australia and the Northern Territory. Both projects involved providing support and training to workplace mentors which in turn enabled them to support their workplace apprentices and trainees and to improve retention and completion of their qualifications. Prior to this, Sharon was Training and Development Manager for the Registered Training Organisation 'CTIA' and the Watermark Hotel Group. After many years in the Hospitality and Training arenas Sharon now provides consulting services to various organisations in Australia.

### **Eddie McDougall (Director)**

Eddie McDougall is the Founder and Group CEO of The Flying Winemaker. He is an entrepreneur experienced in managing companies in Australia, New Zealand, Hong Kong, China, and Macau. At present, Eddie holds board positions in wine, media and hospitality companies, international trade associations, and sport's governing bodies. Eddie completed a Bachelor of International Business from Griffith University, Brisbane, and a Post Graduate Diploma of Wine Technology and Viticulture from the University of Melbourne. With a winemaking career spanning over two decades, Eddie has produced wines with some of the most influential wineries in the world. A generous contributor to the wine industry, Eddie is regularly invited to speak at technical conferences and judge at international wine competitions. Outside of winemaking, he has produced and hosted several television programs for ABC Australia, Discovery Channel and Netflix.



### **Lloyd Robson (Director)**



Lloyd is the current General Manager for Aristocrat Technologies within APAC. Aristocrat is a global market leading gaming company with its Asian operations headquarter in Macau along with their manufacturing facility. Prior to his move to Macau, Lloyd was a sales manager in Australia for Aristocrat. Lloyd is passionate about the development and connection of both the Macau community and Australian business. Lloyd recently completed his MBA at UNSW in Australia.

### **Stephen Berry (Director)**

Stephen Berry is the Chief Executive Officer of DDE Technology, a cybersecurity services and advisory company that works with clients in Macau and around the world to protect critical public infrastructure and operations. Stephen has held business development and leadership roles in the IT industry for over 30 years. He first came to Macau in 2006 in the role of Technology Director for the City of Dreams casino and resort during its construction. Stephen is a guest lecturer on a range of leadership topics with various university MBA programs including the University of Saint Joseph in Macau.



### **Vincent Leat (Director)**



Vince is currently the Vice President of Loyalty Marketing and CRM at Grand Lisboa Palace, Macau's newest integrated resort. Vince has extensive experience in data, analytics and CRM and has consulted to many of Asia's biggest brands whilst working for IBM, Teradata, Think Big Analytics, Accenture and Alphazetta. Over the past 22 years he has lived and worked in Hong Kong, Singapore, Shanghai and now Macau.